

Like so many businesses, Oxford Downs has had to make some very difficult decisions in these trying times. In order to comply with our governor's prudent executive orders, we decided to limit the number of people in our facility in an attempt to aid in proper social distancing. We are primarily a poker room with a fantastic Tiki bar that has served our simulcast customers well. Unfortunately, simulcast is not a profitable endeavor, it has always barely broken even as you will see below. It has been an added value ancillary offering to our core business. It is our opinion the industry is short sighted and has too many hands in the cookie jar which leaves very little for an OTB to achieve profitability. The horse industry must make some significant changes or we predict all OTB's will be gone soon. We keep very little of the commission earned from horse racing. The dog tracks share much more and have allowed us to break even. Now that the dogs are going away, sports wagering is more freely available (when there is no COVID-19), ADW's gobble up wagers that used to be placed at the OTB/OTW facility, you are seeing the last of these facilities. As we come through the coronavirus crisis Oxford Downs will reevaluate our ability to offer simulcast wagering, but for now we will not be offering it as we navigate our way for the benefit of our staff and business.

We have compiled a list of our tracks and the numbers we've done in 2020. Our expenses directly related to simulcast beginning 1/1/2020 through 3/16/2020 are \$59,107. That number does not include any allocation of expenses incurred with staffing, facilities, or the liability of handling the cash and extra foot traffic on property.

As you can see dog racing accounted for only 23% of our handle, but 39% of our revenue while horses accounted for 77% of our handle and 61% of our revenue. That is not a good trend as dog racing is eliminated.

Track	Total Handle (at Oxford)	Total Commission (takeout)	Commission to Others (hand in cookie jar)	Commission to Oxford	Percent of handle
Daytona	28,722	7,913	3,217	4,696	16.35%
Derby Lane	60,842	14,096	9,491	4,605	7.57%
Orange Park	45,922	10,144	4,225	5,919	12.89%
Palm Beach	78,669	17,701	9,047	8,654	11.00%
TOTAL DOGS	214,155	49,854	25,980	23,874	11.15%
Gulfstream	242,684	49,047	33,347	15,700	6.47%
Tampa Downs	121,076	24,515	16,737	7,778	6.42%
Aqueduct	76,077	14,278	12,125	2,153	2.83%
Delta Downs	5,162	1,080	845	235	4.55%
Fair Grounds	57,096	11,661	9,384	2,277	3.99%
Mahoning	22,933	4,860	3,811	1,049	4.57%
Oaklawn	31,752	6,143	4,965	1,178	3.71%
Parx	34,465	7,102	5,572	1,530	4.44%
Penn National	16,543	3,565	2,826	739	4.47%
Pompano	23,881	4,930	3,506	1,424	5.96%
Santa Anita	31,481	6,154	5,119	1,035	3.29%
Turfway	21,290	4,251	3,414	837	3.93%
Woodbine	28,146	5,692	4,387	1,305	4.64%
TOTAL HORSES	712,586	143,278	106,038	37,240	5.23%

In closing, so many of you mean so much to our team. The relationships we've built over the years are meaningful, which makes these decisions very difficult. Some of you spend money on food and beverage and are so generous with our staff. But likewise there are others who simply wager. We hope this gives you a better understanding of our decision making and we understand it will inevitably give some more fodder to hammer us on social media. The Special Interest of the horse industry, with all of their added fees, forced us out of the OTB business. Maybe someone will wake up for the benefit of the public and the great people of the horse industry. Stay healthy!